

# A Fast-Moving Company

When HÅG – Scandinavia’s largest manufacturer of office seating solutions – changed to a new Java based version of their business solution it was only natural at the same time to take a look at how the in-house procedures could be optimized. This led to a decision to centralize the accounting function and at the same time introduce electronic document management. In competition with two other solutions, MultiArchive was chosen as the future platform – integration, user friendliness, and a Notes based workflow were some of the decisive criteria. Of course, it didn’t hurt either that the Multi-Archive solution was the lowest priced solution of the three alternatives.

They are different, interesting, and well-designed – the office chairs from HÅG. Seating solutions as HÅG themselves prefer to call the chairs created on the philosophy that people are not designed to sit still, but naturally tend towards movement and variation – the philosophy is also called “the HÅG movement”.

## 42 markets

HÅG have been moving since the company in the 1970s dedicated their business to office chairs exclusively. Today Norwegian HÅG have subsidiaries in Sweden, Denmark, Germany, the Benelux, and the USA. In the rest of the world the chairs are distributed through agents and importers. In total HÅG’s chairs are sold in 42 markets. The 400 employees generate an annual turnover of approximately 62 million euro, 80% resulting from export.

## Java based Movex

“At the same time as introducing the Java based version of the business application Movex, we also chose to centralize our accounting functions in Oslo” chief accountant in the HÅG Group Trond Vidar Aker Sebdal tells. “It was obvious to us that we therefore had to invest in electronic document management because manual document handling would naturally be rather impossible with the big geographical area that the Group covers”.

HÅG’s decisive criteria in the choice of document management solution were that it should be able to work with a recognizable user interface and that it should be integrated with Movex Explorer. In competition with two other solutions HÅG chose MultiArchive as the future platform for document management.

## User friendly and lowest price

Sebdal elaborates: “With MultiArchive most users will not find any difference in the displays compared to working in Movex Explorer. The integration between MultiArchive and Movex is very user friendly. Besides we had already had good experiences with Lotus Notes which is used in the Group. And when Multi-Support then also presented a notes based workflow solution, we were quickly convinced. Of course, it didn’t hurt either that the MultiArchive solution was the lowest

priced solution of the three alternatives that we studied”.

## Scanning and automatic interpretation

In the MultiArchive solution all received invoices are scanned, interpreted, and filed. The direct integration with Movex Explorer results, among others, in the fact that retrieval of scanned invoices takes place directly from within Movex Explorer’s own display. However, if you are working in the traditional environment from the former Movex version or in a Windows environment, the retrieval can also take place here.

After scanning and interpretation of an invoice, it is automatically pre-registered in Movex and by means of the workflow it is forwarded for approval with the right person in the country that the invoice concerns. Incidentally, all transfers between interpretation program, Movex, MultiArchive, and workflow take place automatically by way of XML and with an absolute minimum of manual labour.

As the last operation in the workflow, the invoice is filed together with an audit log showing the persons who have handled the invoice as well as date of the separate approvals.

## To be trusted

HÅG now trust electronic document management to such a degree that the company has begun to use the solution for other accounting tasks. They have not yet calculated the specific return from the investment in the electronic management solution but Trond Vidar Aker Sebdal feels it safe to say that the annual saving most likely is in the area of roughly two man-years. Therefore, there is every reason to believe that “the HÅG movement” will continue also in this field. □

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